

7th
EDITION

GLNET FORUM

WHERE THE FINANCIAL COMMUNITY MEETS!



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See you there, September 25th

FREE ADMISSION

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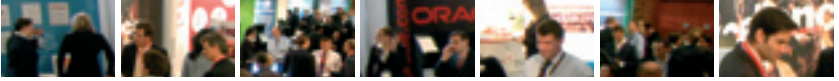
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an event organized by


GL TRADE


20
Years of expertise



Take full advantage of the great networking opportunities available to you by attending the **GL NET Forum 7th edition**.

At the GL NET Forum you will meet key players from the financial markets: Sell Side, Buy Side, Exchanges, Solution providers, Consulting companies, Media representatives and more.

Delegates and exhibitors come from around the globe including North America, Asia, Europe, Middle East, Africa as well as the emerging markets. At the Forum you can attend high level panel discussions on the major challenges facing analysts, asset managers, brokers, consultants, hedge funds, investment banks, IT specialists, software providers, wholesale banks...

This year's event promises to be exceptional!

700 Attendees* 31 Exhibitors & Partners

- | | | |
|--------------------|-----------------------------|--|
| ➤ ATON Capital | ➤ IS Investment | ➤ Scotia Capital |
| ➤ BT Radianz | ➤ ITG Canada | ➤ Singapore Stock Exchange |
| ➤ Chi-X Europe Ltd | ➤ KBC Securities | ➤ Société Générale Corporate & Investment Banking |
| ➤ Deniz Yatirim | ➤ London Stock Exchange | ➤ Société Générale Securities Services Switzerland |
| ➤ Dow Jones | ➤ Luxembourg Stock Exchange | ➤ Socopa |
| ➤ DZ BANK AG | ➤ MF Global Securities | ➤ Swiss American Securities |
| ➤ Fiserv | ➤ Marco Polo | ➤ Thomson Financial |
| ➤ FOW | ➤ Merrill Lynch | |
| ➤ FXall | ➤ Micex Stock Exchange | |
| ➤ FXCM | ➤ Montréal Exchange | <i>Additional exhibitors to be confirmed</i> |
| ➤ FXMarketSpace | ➤ Otkritie | |
| ➤ Hewlett Packard | ➤ Sanlam Securities | |

* (2006)



Agenda

8.00 am	→ Registration & Welcome coffee
8.30 - 09.15 am	→ Break out session 1: Derivatives trading: what is fuelling the growth?
9.30 - 10.45 am	→ Conference 1: How far can STP go in Capital Markets?
11.00 - 11.45 am	→ Break out session 2: Multiple Liquidity Pools under MiFID - How will new comers compete?
12.00 - 1.15 pm	→ Conference 2: Final Milestones before MiFID Nov.1 go live
1.00 - 2.30 pm	→ Lunch break
2.30 - 3.15 pm	→ Break out session 3: FOREX: Best Execution in a Changing Market
3.45 - 5.00 pm	→ Conference 3: Servicing the Buy Side: electronic trading trends & future products
5.30 pm	→ GL NET Forum Cocktail party



Conferences & Panels



Conference 1

➔ How far can STP go in Capital Markets?

- How do we qualify «completeness» when talking STP for Capital Markets?
- The significance of remote offices
- A difficult balance between increasing productivity vs. minimising risk
- New technology to answer these needs



Moderator

Octavio MARENZI
- *Celent Communications*



Speakers

Peter KEANE
- *FISERV*

Nadia LERICOLAIS
- *OTC Conseil*

Farid NAIB
- *GL TRADE*

Additional speakers to be confirmed

T E S T I M O N I A L

“ I think it's a good place to meet people. These things happen 2- or 3- times a year, everybody goes to them so you meet the same people regularly. It's convenient for me because there are a lot of people from the same industry and that we have an entire day to discuss under the same roof. ”

Robert NISBET, *Director of International Relations, GAESCO*

Conference 2

➤ Final Milestones before MiFID Nov.1 go live

- Focus on the latest legal developments (national application of the law for transaction reporting, local variations...)
- What are the minimum requirements for Buy Side and Sell Side firms to be compliant? Will they be ready by November 1st?
 - For Pre Trade & Trading
 - For Post Trade reporting and settlement (multi-listed instruments)
- The emergence of dark liquidity pools; will they be ruled by MiFID?
- Next steps for MIFID implementation (extension of transparency rules to Bonds, FX...)



Moderator

Anthony KIRBY
- Accenture



Speakers

Marcus BULLOCK
- GFI Group

Kevin COVINGTON
- BT Global Financial Services

Juan Carlos NIETO
- Rabo Securities

Paul WILLIS
- FORTIS

Additional speakers to be confirmed

Conference 3

➤ Servicing the Buy Side: electronic trading trends & future products

- Unbundling & CSA: how are they changing the landscape?
- What is new in the algorithmic trading arena (quant, cross asset, news flow for algo)? What are the Buy Side expectations for the next generation of Electronic Trading? (EMS, DMA, multi asset etc.)
- Better client services/client management: real time information all along the process? Managing risk vs buying power ?



Moderator

John LEE
- THE TRADE



Speakers

Danny CORRIGAN
- ICAP

Sean FITZGERALD
- AKJ

Nick GARROW
- Calyon Financial London

Simon RODDA
- Dow Jones

Additional speakers to be confirmed



Conferences & Panels



Break out session 1

Derivatives trading: what is fuelling the growth?

- Emergence of the Buy Side in Derivatives: how important is the impact?
- New OTC products
- The role of algorithmic trading
- Is the globalization of markets driving investments towards new exchanges?
- What is the strategy of new exchanges to attract liquidity? What are the barriers to entry?



Moderator



David MYERS
- Deloitte MCS Limited



Speakers



Robert M. FOTHERINGHAM
- TSX Markets



Grigory GANKIN
- Micex Stock Exchange



Luis ACEVED
- MexDer



Guillermo CAMOU
- Scotia Capital Mexico

Additional speakers to be confirmed

Break out session 2

Multiple Liquidity Pools under MiFID - How will new comers compete?

- A changing landscape in the post-MiFID world: what will really change?
- In the UK, ATS have a minor market share. Will it be the same with MiFID? Will Dark Pools emerge in EU?
- How will new Execution Venues differentiate their Offer? What is their strategy? Who do they target?
- How does it impact your Business?



Moderator



Andrew DELANEY
- A Team Group



Speakers



Bob FULLER
- Equiduct



Hirander MISRA
- Chi-X Europe Limited

Additional speakers to be confirmed

Break out session 3

▶ FOREX: Best Execution in a Changing Market

- The FX market has seen extraordinary growth over the past 5-years. What is driving the growth?
- Different trading platforms have different dealing models & product offerings: how do they compete? How does technology play a part?
- How will MiFID impact FX trading? How to achieve best execution in a more fragmented market place?
- The rise of algo trading

▶ Moderator

□ **Katie MARTIN**
- *Dow Jones Newswires*

▶ Speakers

□ **Rick SEARS**
- *FX MarketSpace*

□ **Mark WARMS**
- *FXall*

□ **François NEMBRINI**
- *FXCM*

□ **Chris SKINNER**
- *Balatro*

Additional speakers to be confirmed

TESTIMONIALS

“ We are here to meet the trading community and new investment or business partners. We’ve seen a good audience both in terms of quality and quantity... and we have had the chance to meet with some potential new counterparties. ”

**Serkan ARAN
& Ozlem TUMMER ELLE,**
IS INVESTMENT

“ Our networking has been very good. We have a lot of business cards. My colleagues and I think it has been a very successful event... We appreciate that GL TRADE brings together in fine circumstances a lot of sell side and buy side people and also prospects ... ”

Sven ANDERSSON,
SEB ENSKILDA

“ We had a great time. We met lot of people & clients. We also get a lot of learning and professional experience. ”

CIBC World Markets

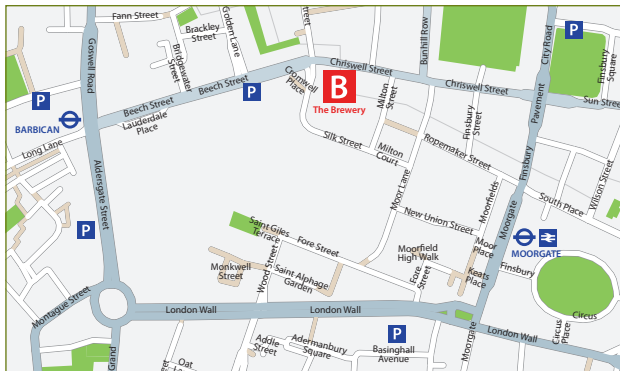


Global info

The venue

The 7th GL NET Forum will take place at **The Brewery, Chiswell Street, EC1Y 4SD London.**

Access



- City Airport 3 miles
- 4 car parks within walking distance
- 5 minutes walk to underground (Moorgate, Barbican)

- Ⓜ Underground
- 🚊 British rail
- 🅑 Parking

Hotel accomodation

A list of recommended hotels from The Brewery can be found at www.glnetforum.com/venue.html

Registration

Admission for the GL NET Forum is free. All attendees should register before the event. Please go to www.glnetforum.com or contact Tuyen Bui on +33.1.53.40.02.89 or email: events@gltrade.com

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